

PRODUCT DISCLOSURE SHEET

Please read this Product Disclosure Sheet before you decide to take on this product. Be sure to also read the general terms and conditions.

Product Name : Business Recapitalisation Facility (BRF)
Date : [The date issued to customer to be filled in by Sales Personnel]

1. What is this product about?

Business Recapitalisation Facility (BRF) is established by BNM with fund allocation of RM 1.0 billion [shared with all participating Financial Institutions (FIs)] with financing facility offered up to RM5.0 million per SME.

BRF aims to support SMEs to recover and grow, while managing their level of indebtedness through innovative financing solutions. Its objective is to improve the capital structure of SMEs particularly those who wish to undertake capital expenditure, so that the SME should have a more manageable debt-to-equity (D/E) after tapping BRF.

Under BRF, SMEs may obtain blended finance which is a mix of debt financing from PFIs and equity financing through 3rd party equity financiers (hereinafter referred to as "EF").

Note:-

Potential 3rd party EF (but not limited to) : SME Bank, MIDF, pitchIN, MAVCAP and Ekuinas.

It is open to Malaysian SMEs in all sectors which do not have any impaired loans as at 31 December 2019.

The SMEs must fulfil all of the following:

- i. meets the definition of SME issued by National Entrepreneur and SME Development Council (NESDC);
- ii. registered with the Companies Commission of Malaysia (SSM); or authorities/district offices in Sabah and Sarawak; or statutory bodies for professional service providers;
- iii. Malaysians residing in Malaysia hold a minimum of 51% shareholding in the SMEs
- iv. Shareholding by Public Listed Companies and Government Linked Companies (if any) in the SMEs shall not exceed 20%;
(Note: The 20% shareholding limit by PLC and GLC is not applicable if such shareholders take the role as the 3rd party equity financier)

2. What do I get from this product?

<ul style="list-style-type: none"> Total Financing Amount 	<p>Maximum: RM5.0 million, per SME</p> <p>Note: * For SMEs with turnover more than RM25 million</p> <p>Note: The maximum aggregate financing amount of RM5.0 million per SME under the BNM's Fund for SMEs <u>DOES NOT</u> apply to this Facility</p> <p>For SJPP guarantee, the overall availability is subject to the aggregate group limit not exceeding RM 50.0 million financing limit for all other SJPP schemes, including this facility.</p> <p>Note: Approval on the amount of financing is at the discretion of the Bank.</p>						
<ul style="list-style-type: none"> Financing Purpose 	<p>To fund Working Capital and Capital Expenditure (CAPEX) (including purchase of non-residential building for business use only). Land financing is excluded.</p>						
<ul style="list-style-type: none"> Facility Type 	<ul style="list-style-type: none"> Term Loan Letter of Credit 						
<ul style="list-style-type: none"> Financing Tenure 	<p>Up to 10 years</p>						
<ul style="list-style-type: none"> Pricing 	<table border="1" data-bbox="480 806 1458 911"> <thead> <tr> <th>Facility</th> <th>Indicative Pricing / Interest Rate</th> </tr> </thead> <tbody> <tr> <td>Term Loan</td> <td>4.0 % p.a. effective rate including 0.5% p.a. guarantee fee</td> </tr> <tr> <td>Letter of Credit</td> <td>0.1% per mensem (min RM75.00)</td> </tr> </tbody> </table> <p><u>Equity Financing</u> No cap on the expected return on investment by FIs or 3rd party equity financier (EF). The expected return to be determined and agreed by both SMEs and 3rd party equity financier (EF).</p>	Facility	Indicative Pricing / Interest Rate	Term Loan	4.0 % p.a. effective rate including 0.5% p.a. guarantee fee	Letter of Credit	0.1% per mensem (min RM75.00)
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<ul style="list-style-type: none"> Guarantee Coverage by SJPP 	<p>80% of the financing amount</p>						
<ul style="list-style-type: none"> Availability / Application Period 	<p>Opened until full utilisation of the scheme limit of up to RM 1.0 billion only.</p>						
<ul style="list-style-type: none"> Other Additional Benefits 	<ol style="list-style-type: none"> Keyman Insurance Commercial Card SME Overdraft Protector Plus (SME ODP Plus) Cash Management/Payroll Services 						

3. What are my obligations?

I. Term loan

- Servicing the monthly interest charged pending full loan disbursement
- Servicing the monthly installment amount upon full loan disbursement
- To pay the outstanding amount (principal sum plus interest charged or any other monies) owing to the Bank upon cancellation or termination or recall of the facility.

Loan repayment for the financing is in the form of monthly repayment (calculated based on the prevailing pricing/interest rate, financing tenure and outstanding balance). The installment amount is to commence upon full financing disbursement.

▪ Monthly installment amount*	RM _____ (financing amount inclusive of interest)
▪ Total repayment amount inclusive of principal financing amount*	RM _____

Sample Illustration

Pricing : 4.00% p.a. fixed on monthly rest

Facility amount : RM 1,000,000

Facility tenure : 10 years

Rate= 4.00% p.a. fixed on monthly rest	
Monthly installment	RM 10,125.00
Total interest cost at the end of 10 years	RM 214,942.00
Total repayment amount at the end of 10 years	RM 1,214,942.00

**Note: The installment amount and the total repayment amount may vary accordingly with the changes in BLR.*

II. Overdraft

- Servicing the monthly interest based on the utilised facility amount
- To pay the outstanding amount (principal sum plus interest charged or any other monies) owing to the Bank upon cancellation or termination or recall of the facility.

Monthly interest payable will be calculated daily based on the prevailing BLR, outstanding balance and number of days usage in the month.

▪ Monthly Interest Payable*	RM _____ (payment on interest amount)
▪ Principal Portion (Facility Amount) Payable**	by monthly/quarterly/half yearly/yearly reduction of limit or by bullet payment until all amounts under the Facility are fully paid within the facility tenure.

*Note: *The total monthly interest payable may vary accordingly with the changes in BLR.*

***As approved by the Bank.*

III. Tradelines

- Servicing the monthly interest/commission based on the utilised facility amount
- Adhere to terms and conditions governing the relevant trade facility granted by the bank as defined in the letter of offer, general and standard terms and conditions for trade facilities.

4. What are the fees and charges I have to pay?

▪ Stamp Duties	As per the Stamp Duty Act 1949 (Revised 1989).
▪ Guarantee Fee payable to Syarikat Jaminan Pembiayaan Perniagaan (SJPP)	0.5% guarantee fee p.a. on the outstanding balance. The guarantee fee is embedded in interest rate.
▪ Commitment Fee	A commitment fee at the rate of 1.00% p.a. shall be levied on the undrawn portion of the term loan facility.
▪ SJPP Cancellation Fee	A cancellation fee of RM100.00 on approved SJPP loans.
▪ Tax	Subject to all taxes and levies now or thereafter imposed by law.
▪ Other Fees and Charges	All other costs and expenses i.e. legal fees and documentation charges incurred in the preparation of all documentation and perfection of the bank's security documents.

5. What if I fail to fulfill my obligations?

▪ Late Payment Penalty on Term Loan	1.00% p.a. on the amount in arrears.
▪ Right to Set-Off	The Bank has the right to set-off any credit balance in your account(s) maintained with the bank against any outstanding balance of this financing facility.
▪ Default Rate	In the event of default (non-payment) on three (3) consecutive payments of interest pending the commencement of installment or during the repayment of monthly installment, *the Bank shall be entitled to convert the prescribed rate to BLR + 2.50% p.a., or 1.00% p.a. above the prescribed rate, whichever is higher to be charged on the amount outstanding, or such other rate as the Bank may at its sole and absolute discretion prescribe from time to time.

**Note: Notification will be given to customers.*

6. What if I fully settle the financing before its maturity?

Lock in Period	Nil
Early Settlement Penalty Fees	Nil

7. Do I need any insurance / takaful coverage?



The following insurance policies are recommended to be taken-up (but not limited to):

- a) Personal Reducing Term Assurance (PRTA)
- b) SME Overdraft Protector Plus (ODP)
- c) PremierCash Refund

All insurance policies above shall be offered to keyman/business owners for coverage in case of death or total permanent disability

8. Do I need a guarantor for this facility?

Yes, Joint and Several Guarantee is required for Sdn Bhd Company whilst individual guarantee is required for Sole Proprietorship, Partnership or Limited Liability Partnership.

9. What are the major risks?

Please be advised that the effective rate will change according to the changes in the reference rate (BLR). An increase in the effective rate may result in higher monthly repayment amount.

If you have problems meeting your repayment obligations, contact us earlier to discuss repayment alternatives.

10. What do I need to do if there are changes to my contact details?

It is important that you inform us of any change in your contact details to ensure that all correspondences reach you in a timely manner. To update your contact details, you may inform us in writing or reach us via one of the channels, e.g.: M2U Website or servicing Business Centre.

11. What can I get assistance and redress?

I) If you have difficulties in making repayments, you should contact us earliest possible to discuss repayment alternatives. You may contact us at:

Name of Business Centre : _____

Address : _____

Tel/fax : _____ E-mail : _____

II) Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for individuals. you may contact AKPK at:

Tingkat 8, Maju Junction Mall

1001, Jalan Sultan Ismail

50250 Kuala Lumpur

Tel : 1-800-88-2575 email : enquiry@akpk.org.my

III) If your query or complaint is not satisfactory resolved by us, you may contact Bank Negara Malaysia link or telelink at:

Block D, Bank Negara Malaysia

Jalan Dato' Onn

50480 Kuala Lumpur

Tel : 1-300-88-5465

Fax : 03-21741515 Email : bnmtelelink@bnm.gov.my

12. Where can I get further information?

If you have further enquiries, please contact us via:

- Any Maybank Branch or Business Centre
- Maybank Customer Care Hotline at 1-300-88-6688 (Malaysia), +60378443696 (Overseas), or email: mgcc@maybank.com

13. Other business financing available:

1. SME Plus Financing Packages
2. Fast Trade
3. MaxiPlan
4. PEMULIH Government Guarantee Scheme (PGGS)
5. Green Technology Financing Scheme (GTFS)
6. Low Carbon Transition Facility (LCTF)

Disclaimer

The information in this Product Disclosure Sheet are indicative and are not binding on the Bank. The final terms and conditions shall be stipulated in the letter of offer and facility agreement after credit assessment and final approval by the Bank.

Important Note:

The Bank has the right to proceed with legal action against you if you fail to pay your monthly installment repayments on the business loan.

Customer's Acknowledgement



I acknowledge that adequate explanation has been provided by the Bank's officer to me in respect of the salient terms of this document.

[*For Partnership/Sole-Proprietorship]

[*For Corporation]

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Business Chop

Authorised Signatories and Company Chop

Name of the Authorised Signatories:

for <*Company/Customer Name>

NRIC No.:

Name:

Date:

NRIC No.:

Date: